

Case Study - IT Infrastructure

Solution

The company opted for Netmagic's colocation services. The core banking application is now hosted at Netmagic's datacenter in Mumbai and is made available to banks and their branches on a Platform-as-a-Service (PaaS) model.

Solution Snapshot

- Infrastructure Management Services (IMS) - InfraMonitor, CNAM, InfraManage
- Internet Datacenter Services (IDC) – Co-location, Firewall, Bandwidth, Leased Line, Switch

“*Netmagic has worked magic on our operations. Since adopting their managed IT services, our business has experienced significant growth and the quality of services provided has always lived up to our expectations. In fact, the Netmagic team understands and gives full support to our clients when they visit the Netmagic datacenter facility. On their part, our clients too are highly satisfied with this new technology environment.*”

Jitendra Chivate, Program Manager, C-Edge Technologies

Benefits

- Cost benefit from consolidation of applications and their hosting
- Efficiencies from streamlining of IT operations with a single service provider.
- Scalability and flexibility of facility and IT infrastructure to accommodate future projects and growth.
- Highly available connectivity - Carrier neutral infrastructure with 99.99% uptime.
- IT Team could focus on enabling core business activities.
- Secure infrastructure enabled by CNAM - a security breach alert tool.

Value Proposition

C-Edge evaluated several service providers and finally chose Netmagic as the managed IT hosting service provider. The decision to choose Netmagic was based on:

- One of the few service providers capable of acting as a 'one-stop shop' to manage their mission critical IT infrastructure
- Offered a state-of-the-art carrier neutral datacenter with an impressive 99.99% uptime
- A full skills and performance analysis predicted higher capabilities to support the migration process than most other service providers
- The template driven program management proposed by Netmagic was comprehensive to help consolidate the existing IT setup – enabling C-Edge to resolve their existing challenges and aid in their growth and expansion
- As Netmagic's datacenters were located in Mumbai, proximity to its location was an advantage

C-Edge's core banking application suite is hosted at Netmagic's facility in Mumbai, and has over 54 banks using the service on a Platform-as-a-Service (PaaS) model as on October 2011. Netmagic's ISO 27001 certified datacenter has helped alleviate the security concerns C-Edge had with regard to hosting their core banking application suite with a third party service provider. C-Edge has also subscribed to Netmagic's InfraMange and InfraMonitor services on a need based use basis.

Netmagic and C-Edge teams worked collaboratively to ensure a seamless migration of the core banking application suite from the earlier service providers to Netmagic's datacenter. With its IT infrastructure being managed by Netmagic, the outcome has been a significant improvement in running of its IT operations.

Key Takeaways

Today, C-Edge hosts its critical business application at Netmagic, and has the flexibility to expand the number of racks based on the business demand. The partnership with Netmagic has enabled C-Edge to enjoy a robust, secure, scalable and a highly available IT infrastructure that allows it to offer uninterrupted services to its clients. Additionally, a flexible cost structure on a pay-as-you-use model has helped the company to derive significant cost benefits.

C-Edge now has a better control over operations and has been able to streamline processes and reduce operational costs. With its IT infrastructure being managed by Netmagic, the company is assured of smooth and hassle-free operations and is able to focus on growing its business.

